## NORTHVALE RECREATION MEETING MINUTES MAY 16, 2017

Present: Kari Sedano, Heinz Schroeder, Joe McGuire, Vinnie Grillo, Jordan Flavell-Boney, John Briguglio, Dave Uglione, Rich Fleury and Amy Ibrahimaj

Others present: Darren Gioffre, Mike Schulman and Andre Farrah

Motion to open the meeting at 8:05pm made by John Briguglio, 2<sup>nd</sup> by Jordan Flavell-Boney.

Kari Sedano said she is looking to move to a new uniform vendor and wanted us to hear from Mike Schulman about what he can offer us. We used his services when we ran the volleyball clinic and it was a great experience working with him.

Mike Schulman began by telling us he had been working for another company doing sports uniforms and supplying equipment for schools and other organizations in the area when he decided to break out on his own and form his own company. He has been coaching for years, works in the Northvale school as a teacher and coach and knows what equipment works and doesn't work, what is needed for uniforms and what is best for the kids. He feels as a small business he can cater to our needs but will hold no hard feelings if we go with a bigger company with better pricing.

Some of the schools/organizations he does work for include: Old Tappan Cheerleading Park Ridge Football Wycoff Recreation Ridgefield Soccer Franklin Lakes Recreation

He tries for a two week lead time and works to get orders in on time. He also has an online store where a parent can click on a link from us and it will go to a uniform page specific to us and our recreation. Parents would then order and pay directly through the store. He would also plan on a sizing night so parents can come and see uniform sizes before ordering. He can also get equipment for us, either specific to a certain brand we need or suggest a comparable brand for a cost savings.

Motion to approve the minutes as written for the meeting of April 18, 2017 made by Dave Uglione,  $2^{nd}$  by John Briguglio, all in favor, minutes approved.

<u>Baseball:</u> Vinnie Grillo reported that we had a successful opening day, despite the weather causing the games to be cancelled. Kari reported that the dunk tank made a profit of about \$500 and the snack bar made a profit of about \$200 and if the weather was better we could have done much more.

The season is underway and going well. Talks are now happening about having teams in NEBAS this summer or not. Vinnie and John need to find out if there is enough interest and players at the  $3^{rd}/4^{th}$  and  $5^{th}/6^{th}$  levels to field a team. They need to find out if the teams are grade based or age based to see if we have enough boys at any level to make a team. The season for this is June 12 - July 29. The cost is \$300 per team to sign up and they would then also need to decide if recreation is covering all the costs or if some will be passed on to the parents.

John Briguglio reported that the field scheduling has been going well, with only a few bumps in the road. Coaches need to make sure and inform him of any game cancellations or make ups. He said

there will be one game where a massage therapist in town will be offering 10 minute massages with all proceeds going to the Knopp family. They are looking to have that at a game where the two freshman softball teams play each other.

Picture night is May 30 at the Northvale School gym with 10 minute time slots beginning around 6:30pm. Vinnie will be setting up a schedule and trying to accommodate any games being played that night. Kari asked him to also email all coaches and remind them to remind parents that the coaches are in charge of the team in the gym, parents should remain outside so there is less confusion and chaos in the hopes the evening runs quickly and smoothly.

John mentioned that some volunteers are coming in for the snack bar which is good, need to get more. Amy Ibrahimaj said that it is always easy to ask someone that night at the field to help out too. Kari mentioned she is looking for someone to "run" the snack bar next year to handle scheduling and everything to free up Amy and herself from doing it.

<u>Softball:</u> Jordan Flavell-Boney reported that all is good with their season. Ditto what Baseball said about opening day and pictures!

<u>Rifle:</u> Heinz Schroeder reported that the season is continuing along and will end June 19, the same day as his sign ups. The season will resume in the fall.

<u>Basketball:</u> Dave Uglione reported that his sign ups are done but some stragglers are coming in. All four towns in our league have very low numbers for 7<sup>th</sup>/8<sup>th</sup> grade girls so they may combine to one team and play in other leagues for games. His other teams are:

- 1 team at 3<sup>rd</sup>/4<sup>th</sup> grade girls with 3 Norwood girls included
- 1 team at 3<sup>rd</sup>/4<sup>th</sup> grade boys
- 2 teams at 5<sup>th</sup>/6<sup>th</sup> grade boys
- 1 team at 5<sup>th</sup>/6<sup>th</sup> grade girls
- 2 teams at 7<sup>th</sup>/8<sup>th</sup> grade boys

The season runs from June 11- July 29/30 with the final closing tournament. We host the final tournament next year again at Hogan's.

He has confirmed some college kids as coaches and is waiting to hear back from a couple others. He is hoping to have all teams coached by college kids but if not, he has some parents ready to coach. This year there will be no indoor facilities for rainouts; instead the rainout game will be played the next day at either Veteran's Park or at Old Tappan's 2<sup>nd</sup> court.

<u>Soccer:</u> Rich Fleury reported that they need to schedule a sign up night for outdoor soccer the first or second week of June at Borough Hall. Discussion about a new uniform followed with the decision to keep a bundle approach including the jersey, shorts and socks offered to the parents instead of only a jersey and ask parents to go out on their own to buy shorts and socks. The jersey will be preprinted with numbers and will try to keep odds with one grade and evens with the other to avoid duplicates. We picked the light camouflage colored shirt to help differentiate from other town's colors.

<u>Other Business:</u> Kari Sedano reported that we have to come up with a form per a Borough Ordinance that outlines our fee schedule per sport offered. She has an example from Old Tappan and what they are charging in their baseball program:

T-ball \$44-\$55 Pee Wee \$55-\$70

Minor/Major \$77-\$90

## Knickerbockers \$110-\$130

They also have a family discount for the 3<sup>rd</sup> child and a late fee of \$25 that we will also have. Our current registration fees for baseball and softball are \$45 for T-ball and \$65 for all other levels. Through much discussion we came up with the following fee schedule for each sport:

Baseball and Softball T-ball (includes a t-shirt and hat) \$50-\$65 Pee Wee and Freshman \$70-\$90 Minor/Major and Sophomore/Junior \$70-\$90 Knickerbockers and Senior \$75-\$130 Clinic \$25-\$75

Soccer - Outdoor and Indoor Kindergarten /1st and 2nd grade (includes a t-shirt) \$60-\$100 3rd/4th grade, 5th/6th grade and 7th/8th grade \$60-\$100

Basketball Winter 1<sup>st</sup>/2<sup>nd</sup> grade clinic (includes a t-shirt) \$50-\$70 3<sup>rd</sup>/4<sup>th</sup> grade and 5<sup>th</sup>/6<sup>th</sup> grade \$75-\$90 7<sup>th</sup>/8<sup>th</sup> grade \$75-\$100

Summer 3<sup>rd</sup>/4<sup>th</sup> grade, 5<sup>th</sup>/6<sup>th</sup> grade and 7<sup>th</sup>/8<sup>th</sup> grade \$90-\$110

Rifle 6<sup>th</sup> grade and higher \$65-\$100

Volleyball Clinic  $3^{rd}/4^{th}$  grade girls and  $5^{th}/6^{th}$  grade girls \$75-\$125

Kari also mentioned that she has been looking at "paperless recreation" as a possible website for us to use. If we agree to use it, there would be a link on the Borough website to go to it, and once parents go to the website they just join as a member and can then receive email blasts, reminders and register their kids for sports. She also said we are not allowed to promote another store as per Borough guidelines, so all uniform purchases would also be made through our website and then we would place the order with the vendor and pay them directly through recreation. This website is similar to the one the PTO uses in the Northvale school and is easy to navigate. They have an annual fee of \$299 and a transaction fee of 3.95%. Vinnie said it was high and would contact the Borough attorney to help him possibly negotiate a better term.

Andre Farrah wanted to add that he had set up a facebook page for Kari to use to help promote recreation events and sign ups as he still has problems getting the recreation email blasts Rich sends out. Kari will check with the Borough attorney about photo releases if we are posting pictures on facebook. He also suggested an end of year picnic/fundraiser for Knopp family and Kari will also check if we can sponsor that or not.

Motion to close the meeting made by Jordan Flavell-Boney, 2<sup>nd</sup> by Joe McGuire - meeting closed at 9:53pm.